# GRIST MILL EXCHANGE

# The Easiest way to License your Data to Government

**List your data where government teams already buy, on a platform built for trust and mission impact.** Grist Mill Exchange handles contracting, verification, and visibility, allowing you to license your data into 39 countries through a single platform. GME offers:

- A growing customer base with a robust pipeline of opportunities
- Flexible delivery methods, including APIs, streaming, and downloads

- A streamlined process and secure delivery platform
- Curation support for your listings
- Token-based acquisition to minimize friction

## EXPERTISE YOU CAN TRUST

**GME's expert team helps you navigate government procurement.**

Our team is made up of former government and military professionals who bring a deep understanding of customer missions.

We have a proven track record of licensing commercial data to governments and have established partnerships and contracts for data procurement within U.S. and allied nation governments. You can be assured that GME inquiries are coming from budgeted customers with the ability to execute.

## TAP INTO GROWING DEMAND

**The government needs the right data fast, and GME knows how to deliver it.**

US and partner nations are prioritizing commercial data as a faster alternative to meet mission demands, and GME is already established as the trusted source.

Our data solutions team manages a robust pipeline of new and returning customers. By listing on GME, your data can start generating revenue with minimal lift by fitting into the government's existing procurement processes.

## EXPAND YOUR FOOTPRINT

**Use GME's extensive network to license into new government markets.**

Licensing to government is time consuming and resource intensive, often taking 12-18 months.

The GME team speeds this process to days or even hours and helps you expand your reach into new customers and contracting vehicles. We put your data in front of many agencies and countries of your choosing, without added cost or staffing. GME is an accelerator for additional revenue.

# How it Works

Listing on The Mill is easy, fast, and secure. Grist Mill Exchange manages the process from start to finish so you can focus on what matters most: capturing and delivering high-quality data.

## 01
### SIGN UP

We'll answer any questions you have along the way about the platform and process.

## 02
### ONBOARD

You'll brief us on your capabilities and offerings so we can help you curate the best possible listings.

## 03
### LIST

Together, we'll use your data samples, descriptions, and API docs to create your first listings.

## 04
### GO LIVE!

Once your first listing is published, customers immediately start seeing you on the Mill.

## We handle the complexity. You get paid.

GME simplifies data acquisition with simple licensing and standardized terms, allowing you to license to many agencies and countries with one agreement. You can offer multiple delivery options through the Mill, including APIs, streaming deliveries, one-time downloads, and subscriptions, with easy customer invoicing.

## Our curation team helps your data shine.

GME's expert team helps you offer your data in formats the government uses, curate your data listings, find mission use cases for your listings, and manage contracts, saving you time and resources. GME allows you to expand your footprint into agencies and countries you're not currently engaged with, reduce procurement cycles, and discover new mission uses for your data, all without adding headcount.

## Boost your ARR

When customers love your data offerings, they want ongoing access to updates and new data. Our platform facilitates subscription relationships through APIs, streaming, and recurring downloads, creating predictable ARR while reducing your customer acquisition costs.